

Vendor Questions with Answers

District:	Mountain View School District
RFP/470 Number(s):	170075811 and 170076157
Initial Posting:	April 6, 2017
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Last Day for Questions:	April 24, 2017

Q1. We are putting together a response to the RFP for WAN services for the Mountain View School District. Can you clarify what is expected in answering section 3.3.1?

3.3.1 Manufacture's Statement of Support

If the Proposer is anyone other than the manufacturer of the hardware or cabling, the Proposal shall include a Statement of Support from the manufacturer which conforms to the following requirements:

- ☑ The Statement of Support shall be current, dated, addressed to District, signed by an individual authorized to bind the Manufacture, and printed on Manufacture's letterhead.
- ☑ The Statement of Support shall stipulate that the Proposer is an authorized to sale and install the Manufacture's product lines.

For example, if we purchased a Dell Switch did you want to see Statement of Support directly from Dell? Or did you want to see a Statement of Support from the vendor (or reseller of equipment) that we purchase from? Or is the question directed towards getting a Statement of Support from the vendor we are reselling service from? For example, reselling CenturyLink fiber to provide service to the school district.

R1. We are interested in verification that you can provide the equipment promised at the price quoted. To this end, a letter from the reseller would be sufficient.

Q2. Would the district be willing to accept quotes for used equipment (same warranty as new)?

R2. Yes.

Q3. What UPS units would they like? Rackmount/Breadbox?

R3. Rack mounted: APC SUM3000RMXLS2U or equivalent.