

Vendor Questions with Answers

District:	Post Falls School District
RFP/470 Number(s):	170075823
Initial Posting:	4/4/17
Update History:	4/10/17
Last Day for Questions:	4/24/17

Q1. Please either:

1. Provide us with a Model Firewall you have reviewed that meet your specifications or
2. Please answer the following questions to the best of your ability or provide "best guess" answers. Feel free to leave any unknown answers blank.

- How many internet connections does each site have?
- Do you require redundancy for internet?
- What is the current bandwidth per connection (i.e., 50 Mb)?
- What is the anticipated future internet bandwidth growth (i.e, 100 Mb)?
- What is the current peak period firewall sessions (i.e., 50K)?
- Total number of users?
- Is firewall redundancy (active/active, active/passive) required?
- What security services are you currently looking to implement?
 - o Firewall
 - o Antivirus, Antimalware
 - o Intrusion Prevention
 - o Web content filtering
 - o VPN (IPSec/SSL)
 - o AntiSpam
 - o Application Control
 - o SSL Acceleration
 - o Data Leakage Prevention
 - o WiFi controller
- Are you deploying a 1:1 or BYOD initiative?
 - o If so, are you standardizing on any specific device or tablet? What is the device?
- Are you seeking a solution that integrates with Active Directory?
- What is your current model firewall?
- Would you be looking for 8x5 or 24x7 support?
- Would you be looking at pricing for only 1 year or multiyear (2 or 3 years)?
- Do you require traffic/content reporting (i.e., sessions, security AV/IPS/WCF reports, system events, etc.)?
 - If possible, please provide a high level network diagram/configuration.
- Number of firewall sites (local & remote)?

- **Number of APs required?**
- **Port Density (Copper, SPF, 10/40/100, etc.)?**
- **Remote IPSec/SSL clients needed?**
- **Authentication Requirements (i.e., TACACS, RADIUS, FSSO, AD, etc.)?**
- **Max Concurrent Session requirements?**
- **Centralized Management requirements?**
- **Logging & Reporting requirements (local/native and/or SYSLOG)?**

R1. *The District is looking for any model that can meet the functional specifications listed in the Form 470.*

Q2. USERS-DEVICES / BANDWIDTH - Can you please confirm the number of concurrent users you expect to have, and the speed / specs of the expected internet connection the firewall will serve when it is activated?

R2. The speed is described in the Form 470. We are not sure of the average concurrent users.

ENCRYPTED TRAFFIC - Do you need to be able to inspect a portion (or all) encrypted traffic into your network? (HTTPS traffic, TOR browsing outside the content filtering function, within your network, malware downloaded via an encrypted connection, etc.)? This will impact the capacity and cost of the proposed firewall.

R3. Answer pending.

A4. SANDBOXING – Do you need to offer advanced threat detection using malware-analysis technologies to provide protection from zero-day attacks? This will impact the capacity and cost of the proposed firewall.

R4. Answer pending.

Q5. PHYSICAL INSTALLATION - Our standard installation consists of a detailed pre-configuration that allows us to make any and all necessary configuration changes via the internet. The unit arrives at your location via freight and once unboxed, is plugged into an a/c power source and your main network switch via the Ethernet port. We guarantee its functionality to your specifications with this method. Our support personnel can guide anyone, even non-technical personnel, through this simple process. In accordance with our low equipment pricing, we offer this service primarily to save out-of-pocket costs for schools. However, we can have a tech present to unbox the firewall and plug it in for an additional charge. Would you like us to include this in the quote as a separate line item?

R5. You are welcome to include that as an option.